

# GARRATT'S LIMITED

ACN 000 003 725

Telephone: 02 9743 0988 Facsimile: 02 9736 2291

---

Company Announcements Office  
Australian Stock Exchange  
Level 10  
20 Bond Street  
Sydney NSW 2000

7 September 1999

Via Facsimile To: 1300 300 021

## ANNOUNCEMENT

### PRELIMINARY FINAL REPORT & FINAL DIVIDEND

Garratt's today released its Preliminary Final Report for the year ended 30 June 1999.

The Directors of Garratt's are pleased to announce that the consolidated profit after abnormal items and tax for the year was \$1,598,052 – equal to 16.8 cents per share, and representing a 24% increase on the results for the previous year.

Directors are also pleased to announce a final dividend of 5 cents per share (unfranked). Payment of this final dividend will be made on 29 October 1999. Registered shareholders at the close of business on 30 September 1999 will be entitled to this dividend.

Together with the interim dividend of 5 cents per share (partially franked, paid in April 1999), the total dividend for the year ended 30 June 1999 will be 10 cents.

Petah Fitzsimmons  
Company Secretary

# Appendix 4B (not equity accounted)

## Preliminary final report

Introduced 1/7/96. Origin: Appendices 3, 4. Amended 1/7/97, 1/12/97, 1/7/98, 1/9/99.

Name of entity

GARRATT'S LIMITED

ACN, ARBN or ARSN

000 003 725

Half yearly  
(tick)

Preliminary  
final (tick)

Half year/financial year ended ('current  
period')

30 June 1999

### For announcement to the market

Extracts from this report for announcement to the market (see note 1).

\$A'000

Sales (or equivalent operating) revenue (item 1.1)	Up	56.7%	to	6,845
Abnormal items after tax attributable to members (item 2.5)	gain of			234
+Operating profit (loss) after tax (before amortisation of goodwill) attributable to members (item 1.26)	up	27.9%	to	1,644
+Operating profit (loss) after tax attributable to members (item 1.10)	Up	24.4%	to	1,598
Extraordinary items after tax attributable to members (item 1.13)	gain (loss) of			N/A
+Operating profit (loss) and extraordinary items after tax attributable to members (item 1.16)	Up	24.4%	to	1,598
<b>Dividends (distributions)</b>		Amount per security		Franked amount per security at 36% tax
Final dividend (Preliminary final report only - item 15.4)		5¢		Nil
Interim dividend (Half yearly report only - item 15.6)		5¢		0.16¢
Previous corresponding period (Preliminary final report - item 15.5; half yearly report - item 15.7)		5¢		2.5¢
+Record date for determining entitlements to the dividend, (in the case of a trust, distribution) (see item 15.2)		30 September 1999		
Brief explanation of omission of directional and percentage changes to profit in accordance with Note 1 and short details of any bonus or cash issue or other item(s) of importance not previously released to the market:				

+ See chapter 19 for defined terms.

**Appendix 4B (not equity accounted)**  
**Preliminary final report**

**Consolidated profit and loss account**

(The figures are not equity accounted)

	Current period - \$A'000	Previous corresponding period - \$A'000
1.1 Sales (or equivalent operating) revenue	6,845	4,368
1.2 Other revenue	1,973	3,473
<b>1.3 Total revenue</b>	<b>8,818</b>	<b>7,841</b>
<b>1.4 +Operating profit (loss) before abnormal items and tax</b>	<b>719</b>	<b>1,233</b>
1.5 Abnormal items before tax (detail in item 2.4)	366	52
1.6 +Operating profit (loss) before tax (items 1.4 + 1.5)	1,085	1,285
1.7 Less tax	513	-
1.8 +Operating profit (loss) after tax but before outside +equity interests	1,598	1,285
1.9 Less outside +equity interests	-	-
<b>1.10 +Operating profit (loss) after tax attributable to members</b>	<b>1,598</b>	<b>1,285</b>
1.11 Extraordinary items after tax (detail in item 2.6)	-	-
1.12 Less outside +equity interests	-	-
1.13 Extraordinary items after tax attributable to members	-	-
<b>1.14 Total +operating profit (loss) and extraordinary items after tax (items 1.8 + 1.11)</b>	<b>1,598</b>	<b>1,285</b>
1.15 +Operating profit (loss) and extraordinary items after tax attributable to outside +equity interests (items 1.9 + 1.12)	-	-
<b>1.16 +Operating profit (loss) and extraordinary items after tax attributable to members (items 1.10 + 1.13)</b>	<b>1,598</b>	<b>1,285</b>
1.17 Retained profits (accumulated losses) at beginning of financial period	(4,736)	(5,243)
1.18 If change in accounting policy as set out in clause 11 of AASB 1018 Profit and Loss Accounts, adjustments as required by that clause (include brief description)	-	-
1.19 Aggregate of amounts transferred from reserves	-	-
<b>1.20 Total available for appropriation (carried forward)</b>	<b>(3,138)</b>	<b>(3,958)</b>

+ See chapter 19 for defined terms.

**Consolidated profit and loss account continued**

1.20	Total available for appropriation ( <i>brought forward</i> )	(3,138)	(3,958)
1.21	Dividends provided for or paid	(1,057)	(778)
1.22	Aggregate of amounts transferred to reserves	-	-
1.23	<b>Retained profits (accumulated losses) at end of financial period</b>	<b>(4,195)</b>	<b>(4,736)</b>

**Profit restated to exclude amortisation of goodwill**

	Current period \$A'000	Previous corresponding period \$A'000	
1.24	+Operating profit (loss) after tax before outside equity interests (items 1.8) and amortisation of goodwill	1,644	1,285
1.25	Less (plus) outside +equity interests	-	-
1.26	+Operating profit (loss) after tax (before amortisation of goodwill) attributable to members	1,644	1,285

**Intangible, abnormal and extraordinary items**

	<i>Consolidated - current period</i>				
	Before tax \$A'000	Related tax \$A'000	Related outside +equity interests \$A'000	Amount (after tax) attributable to members \$A'000	
2.1	Amortisation of goodwill	46	(17)	-	29
2.2	Amortisation of other intangibles	-	-	-	-
<b>2.3</b>	<b>Total amortisation of intangibles</b>	<b>46</b>	<b>(17)</b>	<b>-</b>	<b>29</b>
2.4	Abnormal items				
	Research Syndication contract emerged profit	342	123	-	219
	Research Syndication interest	1,463	527	-	936
	Research Syndication royalty & put option provision	(1,439)	(518)	-	(921)
<b>2.5</b>	<b>Total abnormal items</b>	<b>366</b>	<b>(132)</b>	<b>-</b>	<b>234</b>
2.6	Extraordinary items	-	-	-	-
<b>2.7</b>	<b>Total extraordinary items</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>

**Comparison of half year profits**

*(Preliminary final report only)*

	Current year - \$A'000	Previous year - \$A'000	
3.1	Consolidated +operating profit (loss) after tax attributable to members reported for the 1st half year (item 1.10 in the half yearly report)	1,104	1,002
3.2	Consolidated +operating profit (loss) after tax attributable to members for the 2nd half year	494	283

+ See chapter 19 for defined terms.

**Appendix 4B (not equity accounted)**  
**Preliminary final report**

**Consolidated balance sheet**

(See note 5)

	At end of current period \$A'000	As shown in last annual report \$A'000	As in last half yearly report \$A'000	
<b>Current assets</b>				
4.1	Cash	3,381	1,934	392
4.2	Receivables	2,552	754	1,933
4.3	Investments	-	-	-
4.4	Inventories	2,677	631	2,631
4.5	Research Syndicate restricted cash deposit	-	399	-
	Other	474	10	159
4.6	<b>Total current assets</b>	<b>9,084</b>	<b>3,728</b>	<b>5,115</b>
<b>Non-current assets</b>				
4.7	Receivables	-	-	-
4.8	Investments	-	-	-
4.9	Inventories	-	-	-
4.10	Exploration and evaluation expenditure capitalised (see para .71 of AASB 1022)	-	-	-
4.11	Development properties (+mining entities)	-	-	-
4.12	Other property, plant and equipment (net)	1,941	117	1,771
4.13	Intangibles (net)	2,635	-	1,528
4.14	Research Syndicate restricted cash deposit	16,042	15,373	15,320
	Future income tax benefit	646	-	327
4.15	<b>Total non-current assets</b>	<b>21,264</b>	<b>15,490</b>	<b>18,946</b>
4.16	<b>Total assets</b>	<b>30,348</b>	<b>19,218</b>	<b>24,061</b>
<b>Current liabilities</b>				
4.17	Accounts payable	1,527	428	1,064
4.18	Borrowings	272	-	665
4.19	Provisions	674	484	639
4.20	Research Syndicate deferred revenue	-	678	-
4.21	<b>Total current liabilities</b>	<b>2,473</b>	<b>1,590</b>	<b>2,368</b>
<b>Non-current liabilities</b>				
4.22	Accounts payable	-	-	-
4.23	Borrowings	6,067	-	908
4.24	Provisions	171	36	104
4.25	Research Syndicate provisions	16,042	15,094	15,320
4.26	<b>Total non-current liabilities</b>	<b>22,280</b>	<b>15,130</b>	<b>16,332</b>
4.27	<b>Total liabilities</b>	<b>24,753</b>	<b>16,720</b>	<b>18,700</b>
4.28	<b>Net assets</b>	<b>5,595</b>	<b>2,498</b>	<b>5,361</b>

+ See chapter 19 for defined terms.

**Consolidated balance sheet continued**

<b>Equity</b>				
4.29	Capital	9,790	1,556	9,516
4.30	Reserves	-	5,678	-
4.31	Retained profits (accumulated losses)	(4,195)	(4,736)	(4,155)
4.32	Equity attributable to members of the parent entity	5,595	2,498	5,361
4.33	Outside +equity interests in controlled entities	-	-	-
4.34	<b>Total equity</b>	<b>5,595</b>	<b>2,498</b>	<b>5,361</b>
4.35	Preference capital included as part of 4.32	-	-	-

**Exploration and evaluation expenditure capitalised**

*To be completed only by entities with mining interests if amounts are material. Include all expenditure incurred regardless of whether written off directly against profit.*

	Current period \$A'000	Previous corresponding period- \$A'000
5.1	Opening balance	
5.2	Expenditure incurred during current period	
5.3	Expenditure written off during current period	N/A
5.4	Acquisitions, disposals, revaluation increments, etc.	
5.5	Expenditure transferred to Development Properties	
5.6	<b>Closing balance as shown in the consolidated balance sheet (item 4.10)</b>	

**Development properties**

*(To be completed only by entities with mining interests if amounts are material)*

	Current period \$A'000	Previous corresponding period- \$A'000
6.1	Opening balance	
6.2	Expenditure incurred during current period	
6.3	Expenditure transferred from exploration and evaluation	
6.4	Expenditure written off during current period	N/A
6.5	Acquisitions, disposals, revaluation increments, etc.	
6.6	Expenditure transferred to mine properties	
6.7	<b>Closing balance as shown in the consolidated balance sheet (item 4.11)</b>	

+ See chapter 19 for defined terms.

**Appendix 4B (not equity accounted)**  
**Preliminary final report**

**Consolidated statement of cash flows**

(See note 6)

		Current period \$A'000	Previous corresponding period- \$A'000
<b>Cash flows related to operating activities</b>			
7.1	Receipts from customers	5,426	5,976
7.2	Payments to suppliers and employees	(5,290)	(5,206)
7.3	Dividends received	-	-
7.4	Interest and other items of similar nature received	126	86
7.5	Interest and other costs of finance paid	(285)	-
7.6	Income taxes paid	-	-
7.7	Other (provide details if material)	-	-
7.8	<b>Net operating cash flows</b>	<b>(23)</b>	<b>856</b>
<b>Cash flows related to investing activities</b>			
7.9	Payment for purchases of property, plant and equipment	(91)	(29)
7.10	Proceeds from sale of property, plant and equipment	4	9
7.11	Payment for purchases of equity investments	-	-
7.12	Proceeds from sale of equity investments	-	-
7.13	Loans to other entities	-	-
7.14	Loans repaid by other entities	-	-
7.15	Payments for controlled entities	(951)	-
	Payments for businesses and assets	(5,476)	-
7.16	<b>Net investing cash flows</b>	<b>(6,514)</b>	<b>(20)</b>
<b>Cash flows related to financing activities</b>			
7.17	Proceeds from issues of +securities (shares, options, etc.)	7,787	-
7.18	Proceeds from borrowings	1,144	-
7.19	Repayment of borrowings	(36)	-
7.20	Dividends paid	(912)	(389)
7.21	Other (provide details if material)	-	-
7.22	<b>Net financing cash flows</b>	<b>7,983</b>	<b>(389)</b>
7.23	<b>Net increase (decrease) in cash held</b>	<b>1,446</b>	<b>447</b>
7.24	Cash at beginning of period	1,934	1,487
	Cash balances in controlled entities acquired	1	-
7.25	Exchange rate adjustments to item 7.24.	-	-
7.26	<b>Cash at end of period</b> (see Reconciliation of cash)	<b>3,381</b>	<b>1,934</b>

+ See chapter 19 for defined terms.

## Non-cash financing and investing activities

*Details of financing and investing transactions which have had a material effect on consolidated assets and liabilities but did not involve cash flows are as follows. If an amount is quantified, show comparative amount.*

1,684,211 ordinary shares were issued as part consideration for the purchase of the business and assets of Premier Fasteners Pty Ltd, with an equity value of \$1,246,316
228,300 ordinary shares were issued as consideration for the purchase of Clarendon Business College Pty Limited, with an equity value of \$273,960.

## Reconciliation of cash

Reconciliation of cash at the end of the period (as shown in the consolidated statement of cash flows) to the related items in the accounts is as follows.	Current period \$A'000	Previous corresponding period- \$A'000
8.1 Cash on hand and at bank	1,350	96
8.2 Deposits at call	-	1,838
8.3 Bank overdraft	-	-
8.4 Short term deposit	2,031	-
8.5 <b>Total cash at end of period</b> (item 7.25)	<b>3,381</b>	<b>1,934</b>

Ratios	Current period	Previous corresponding period
<b>Profit before abnormals and tax / sales</b>		
9.1 Consolidated +operating profit (loss) before abnormal items and tax (item 1.4) as a percentage of sales revenue (item 1.1)	10.5%	28.2%
<b>Profit after tax / +equity interests</b>		
9.2 Consolidated +operating profit (loss) after tax attributable to members (item 1.10) as a percentage of equity (similarly attributable) at the end of the period (item 4.32)	28.6%	51.4%

Earnings per security (EPS)	Current period	Previous corresponding period
10.1 Calculation of the following in accordance with AASB 1027: <i>Earnings per Share</i>		
(a) Basic EPS	16.8 cents	16.5cents
(b) Diluted EPS (if materially different from (a))	-	-
(c) Weighted average number of ordinary shares outstanding during the period used in the calculation of the Basic EPS	9,537,081	7,777,658

+ See chapter 19 for defined terms.

**Appendix 4B (not equity accounted)**  
**Preliminary final report**

<b>NTA backing</b> <i>(see note 7)</i>	Current period	Previous corresponding period
11.1 Net tangible asset backing per +ordinary security	27.7cents	32.1cents

**Details of specific receipts/outlays, revenues/ expenses**

	Current period \$A'000	Previous corresponding period - \$A'000
12.1 Interest revenue included in determining item 1.4	126	86
12.2 Interest revenue included in item 12.1 but not yet received (if material)	-	-
12.3 Interest expense included in item 1.4 (include all forms of interest, lease finance charges, etc.)	352	-
12.4 Interest costs excluded from item 12.3 and capitalised in asset values (if material)	-	-
12.5 Outlays (except those arising from the +acquisition of an existing business) capitalised in intangibles (if material)	-	-
12.6 Depreciation and amortisation (excluding amortisation of intangibles)	197	107

**Control gained over entities having material effect**

*(See note 8)*

13.1 Name of entity (or group of entities)	N/A
13.2 Consolidated +operating profit (loss) and extraordinary items after tax of the entity (or group of entities) since the date in the current period on which control was +acquired	\$
13.3 Date from which such profit has been calculated	
13.4 +Operating profit (loss) and extraordinary items after tax of the entity (or group of entities) for the whole of the previous corresponding period	\$

+ See chapter 19 for defined terms.

## Loss of control of entities having material effect

(See note 8)

14.1	Name of entity (or group of entities)	N/A
14.2	Consolidated +operating profit (loss) and extraordinary items after tax of the entity (or group of entities) for the current period to the date of loss of control	\$
14.3	Date to which the profit (loss) in item 14.2 has been calculated	
14.4	Consolidated +operating profit (loss) and extraordinary items after tax of the entity (or group of entities) while controlled during the whole of the previous corresponding period	\$
14.5	Contribution to consolidated +operating profit (loss) and extraordinary items from sale of interest leading to loss of control	\$

## Reports for industry and geographical segments

*Information on the industry and geographical segments of the entity must be reported for the current period in accordance with AASB 1005: Financial Reporting by Segments. Because of the different structures employed by entities, a pro forma is not provided. Segment information should be completed separately and attached to this report. However, the following is the presentation adopted in the Appendices to AASB 1005 and indicates which amounts should agree with items included elsewhere in this report.*

### Segments

Refer Appendix A

Operating Revenue

Sales to customers outside the economic entity

Inter-segment sales

Unallocated revenue

Total revenue (consolidated total equal to item 1.3)

Segment result (including abnormal items where relevant)

Unallocated expenses

Consolidated +operating profit before tax (before equity accounting) (equal to item 1.6)

Segment assets	)	<i>Comparative data for segment assets should be as at the end of the previous corresponding period.</i>
Unallocated assets	)	
Total assets (equal to item 4.16)	)	

## Dividends (in the case of a trust, distributions)

15.1	Date the dividend (distribution) is payable	29 October 1999
15.2	+Record date to determine entitlements to the dividend (distribution) (ie, on the basis of registrable transfers received by 5.00 pm if +securities are not +CHESS approved, or security holding balances established by 5.00 pm or such later time permitted by SCH Business Rules if +securities are +CHESS approved)	30 September 1999
15.3	If it is a final dividend, has it been declared? <i>(Preliminary final report only)</i>	Yes

+ See chapter 19 for defined terms.

**Appendix 4B (not equity accounted)  
Preliminary final report**

**Amount per security**

		Amount per security	Franked amount per security at 36% tax	Amount per security of foreign source dividend
15.4	<i>(Preliminary final report only)</i> <b>Final dividend:</b> Current year	5¢	- ¢	-¢
15.5	Previous year	5¢	2.5 ¢	-¢
15.6	<i>(Half yearly and preliminary final reports)</i> <b>Interim dividend:</b> Current year	5¢	0.16 ¢	-¢
15.7	Previous year	5¢	5¢	-¢

**Total dividend (distribution) per security (interim plus final)**

*(Preliminary final report only)*

	Current year	Previous year
15.8 *Ordinary securities	10¢	10¢
15.9 Preference *securities	N/A¢	N/A¢

**Preliminary final report - final dividend (distribution) on all securities**

	Current period \$A'000	Previous corresponding period - \$A'000
15.10 *Ordinary securities	1,058	778
15.11 Preference *securities	-	-
15.12 <b>Total</b>	<b>1,058</b>	<b>778</b>

The \*dividend or distribution plans shown below are in operation.

No Plans in operation

The last date(s) for receipt of election notices for the \*dividend or distribution plans

--

Any other disclosures in relation to dividends (distributions)

--

+ See chapter 19 for defined terms.

### Equity accounted associated entities and other material interests

*Equity accounting information attributable to the economic entity's share of investments in associated entities must be disclosed in a separate note. See AASB 1016: Disclosure of Information about Investments in Associated Companies.*

<b>Investments in associated entities</b>	Current period \$A'000	Previous corresponding period- \$A'000
16.1 Statutory carrying value of investments in associated entities (SCV)	N/A	N/A
16.2 Share of associated entities' retained profits and reserves not included in SCV:		
Retained profits		
Reserves		
16.3 <b>Equity carrying value of investments</b>		

### Material interests in entities which are not controlled entities

*The economic entity has an interest (that is material to it) in the following entities.*

<b>Name of entity</b>	Percentage of ownership interest (*ordinary securities, +units etc) held at end of period		Contribution to +operating profit (loss) and extraordinary items after tax	
	Current period	Previous corresponding period	Current period - \$A'000	Previous corresponding period - \$A'000
17.1 <b>Equity accounted associated entities</b>	N/A		<i>Equity accounted</i>	
17.2 <b>Other material interests</b>	N/A		<i>Not equity accounted (ie part of item 1.14)</i>	

+ See chapter 19 for defined terms.

**Appendix 4B (not equity accounted)**  
**Preliminary final report**

**Issued and quoted securities at end of current period**

*Description includes rate of interest and any redemption or conversion rights together with prices and dates.*

<b>Category of +securities</b>	<b>Total number</b>	<b>Number quoted</b>	<b>Issue price per security (see note 14) (cents)</b>	<b>Amount paid up per security (see note 14) (cents)</b>
18.1 <b>Preference +securities</b> <i>(description)</i>	-			
18.2 Changes during current period (a) Increases through issues (b) Decreases through returns of capital, buy-backs, redemptions				
18.3 <b>+Ordinary securities</b>	10,690,169	10,690,169		
18.4 Changes during current period (a) Increases through issues (i) Issue as part consideration for the purchase of business & assets of Premier Fasteners Pty Ltd. (ii) Issue of shares for cash (iii) Issue as consideration for purchase of shares in Clarendon Business College Pty Limited. (b) Decreases through returns of capital, buy-backs	1,684,211 1,000,000 228,300 -	1,684,211 1,000,000 228,300 -	\$0.74 \$1.10 \$1.20 -	\$0.74 \$1.10 \$1.20 -
18.5 <b>+Convertible debt securities</b> <i>(description and conversion factor)</i>	5,230,934	5,230,934	\$1.00	\$1.00
18.6 Changes during current period (a) Increases through issues (b) Decreases through securities matured, converted	5,230,934 -	5,230,934 -	\$1.00	\$1.00
18.7 <b>Options</b> <i>(description and conversion factor)</i>			<i>Exercise price</i>	<i>Expiry date (if any)</i>
18.8 Issued during current period				
18.9 Exercised during current period				
18.10 Expired during current period				
18.11 <b>Debentures</b> <i>(totals only)</i>				
18.12 <b>Unsecured notes</b> <i>(totals only)</i>				

+ See chapter 19 for defined terms.

## Comments by directors

*Comments on the following matters are required by ASX or, in relation to the half yearly report, by AASB 1029: Half-Year Accounts and Consolidated Accounts. The comments do not take the place of the directors' report and statement (as required by the Corporations Law) and may be incorporated into the directors' report and statement. For both half yearly and preliminary final reports, if there are no comments in a section, state NIL. If there is insufficient space to comment, attach notes to this report.*

## Basis of accounts preparation

*If this report is a half yearly report, it is a general purpose financial report prepared in accordance with the listing rules and AASB 1029: Half-Year Accounts and Consolidated Accounts. It should be read in conjunction with the last annual report and any announcements to the market made by the entity during the period. [Delete if preliminary final statement.]*

Material factors affecting the revenues and expenses of the economic entity for the current period

Refer Appendix B

A description of each event since the end of the current period which has had a material effect and is not related to matters already reported, with financial effect quantified (if possible)

Franking credits available and prospects for paying fully or partly franked dividends for at least the next year

Future dividend policy is subject to the profit performance of the Garratt's Limited Group. Franking credits available to the Garratt's Group prior to the final dividend are \$260,965. No franking credits are available to Garratt's Limited to utilise in the final dividend.

Changes in accounting policies since the last annual report are disclosed as follows.

*(Disclose changes in the half yearly report in accordance with paragraph 15(c) of AASB 1029: Half-Year Accounts and Consolidated Accounts. Disclose changes in the preliminary final report in accordance with AASB 1001: Accounting Policies-Disclosure.)*

Nil

---

+ See chapter 19 for defined terms.

## **Additional disclosure for trusts**

19.1 Number of units held by the management company or responsible entity or their related parties

N/A

19.2 A statement of the fees and commissions payable to the management company or responsible entity.

Identify:

- initial service charges
- management fees
- other fees

## **Annual meeting**

*(Preliminary final report only)*

The annual meeting will be held as follows:

Place

To be advised

Date

Time

Approximate date the annual report will be available

## **Compliance statement**

1 This report has been prepared under accounting policies which comply with accounting standards as defined in the Corporations Law or other standards acceptable to ASX (see note 12).

Identify other standards used

Nil

2 This report, and the financial statements prepared under the Corporations Law (if separate), use the same accounting policies.

3 This report does give a true and fair view of the matters disclosed (see note 2).

---

+ See chapter 19 for defined terms.

- 4 This report is based on financial statements to which one of the following applies.  
(Tick one)
- |                                     |  |                          |  |
|-------------------------------------|--|--------------------------|--|
| <input type="checkbox"/>            | The financial statements have been audited.  | <input type="checkbox"/> | The financial statements have been subject to review.                  |
| <input checked="" type="checkbox"/> | The financial statements are in the process of being audited or subject to review. | <input type="checkbox"/> | The financial statements have <i>not</i> yet been audited or reviewed. |
- 5 If the audit report or review by the auditor is not attached, details of any qualifications are attached. (*Half yearly report only - the audit report or review by the auditor must be attached to this report if this report is to satisfy the requirements of the Corporations Law.*)
- 6 The entity has a formally constituted audit committee.

Sign here: ..... Date: .....  
Company secretary

Print name: ..Phillip Maundrell.....

## Notes

1. **For announcement to the market** The percentage changes referred to in this section are the percentage changes calculated by comparing the current period's figures with those for the previous corresponding period. Do not show percentage changes if the change is from profit to loss or loss to profit, but still show whether the change was up or down. If changes in accounting policies or procedures have had a material effect on reported figures, do not show either directional or percentage changes in profits. Explain the reason for the omissions in the note at the end of the announcement section.
2. **True and fair view** If this report does not give a true and fair view of a matter (for example, because compliance with an Accounting Standard is required) the entity must attach a note providing additional information and explanations to give a true and fair view.
3. **Consolidated profit and loss account**
  - Item 1.1 The definition of "operating revenue" and an explanation of "sales revenue" (or its equivalent) and "other revenue" are set out in *AASB 1004: Disclosure of Operating Revenue*.
  - Item 1.4 "+operating profit (loss) before abnormal items and tax" is calculated before dealing with outside +equity interests and extraordinary items, but after deducting interest on borrowings, depreciation and amortisation.
  - Item 1.7 This item refers to the total tax attributable to the amount shown in item 1.6. Tax includes income tax and capital gains tax (if any) but excludes taxes treated as operating expenses (eg, fringe benefits tax).

---

+ See chapter 19 for defined terms.

**Appendix 4B (not equity accounted)**  
**Preliminary final report**

---

4. **Income tax** If the amount provided for income tax in this report differs (or would differ but for compensatory items) by more than 15% from the amount of income tax *prima facie* payable on the profit before tax, the entity must explain in a note the major items responsible for the difference and their amounts.
  
5. **Consolidated balance sheet**  
**Format** The format of the consolidated balance sheet should be followed as closely as possible. However, additional items may be added if greater clarity of exposition will be achieved, provided the disclosure still meets the requirements of *AASB 1029 and AASB 1034*. Banking institutions, trusts and financial institutions identified in an ASIC Class Order dated 2 September 1997 may substitute a clear liquidity ranking for the Current/Non-Current classification.  
  
**Basis of revaluation** If there has been a material revaluation of non-current assets (including investments) since the last annual report, the entity must describe the basis of revaluation adopted. The description must meet the requirements of paragraphs 9.1-9.4 of *AASB 1010: Accounting for the Revaluation of Non-Current Assets*. If the entity has adopted a procedure of regular revaluation, the basis for which has been disclosed and has not changed, no additional disclosure is required. Trusts should also note paragraph 10 of *AASB 1029* and paragraph 11 of *AASB 1030*.
  
6. **Statement of cash flows** For definitions of “cash” and other terms used in this report see *AASB 1026: Statement of Cash Flows*. Entities should follow the form as closely as possible, but variations are permitted if the directors (in the case of a trust, the management company) believe that this presentation is inappropriate. However, the presentation adopted must meet the requirements of *AASB 1026*. +Mining exploration entities may use the form of cash flow statement in Appendix 5B.
  
7. **Net tangible asset backing** Net tangible assets are determined by deducting from total tangible assets all claims on those assets ranking ahead of the +ordinary securities (ie, all liabilities, preference shares, outside +equity interests etc). +Mining entities are *not* required to state a net tangible asset backing per +ordinary security.
  
8. **Gain and loss of control over entities** The gain or loss must be disclosed if it has a material effect on the consolidated financial statements. Details must include the contribution for each gain or loss that increased or decreased the entity’s consolidated +operating profit (loss) and extraordinary items after tax by more than 5% compared to the previous corresponding period.
  
9. **Rounding of figures** This report anticipates that the information required is given to the nearest \$1,000. However, an entity may report exact figures, if the \$A’000 headings are amended. If an entity qualifies under ASIC Class Order 98/0100 dated 10 July 1998, it may report to the nearest million dollars, or to the nearest \$100,000, if the \$A’000 headings are amended.
  
10. **Comparative figures** Comparative figures are the unadjusted figures from the previous corresponding period. However, if there is a lack of comparability, a note explaining the position should be attached.
  
11. **Additional information** An entity may disclose additional information about any matter, and must do so if the information is material to an understanding of the reports. The information may be an expansion of the material contained in this report, or

---

+ See chapter 19 for defined terms.

contained in a note attached to the report. The requirement under the listing rules for an entity to complete this report does not prevent the entity issuing reports more frequently. Additional material lodged with the +ASIC under the Corporations Law must also be given to ASX. For example, a directors' report and statement, if lodged with the +ASIC, must be given to ASX.

12. **Accounting Standards** ASX will accept, for example, the use of International Accounting Standards for foreign entities. If the standards used do not address a topic, the Australian standard on that topic (if one) must be complied with.
13. **Corporations Law accounts** As at 1/7/96, this report may be able to be used by an entity required to comply with the Corporations Law as part of its half-year financial statements if prepared in accordance with Australian Accounting Standards.
14. **Issued and quoted securities** The issue price and amount paid up is not required in items 18.1 and 18.3 for fully paid securities.

---

+ See chapter 19 for defined terms.

# GARRATT'S LIMITED AND ITS CONTROLLED ENTITIES

## APPENDIX A

### SEGMENT REPORT

	INVESTMENT BANKING		TELECOMMUNICATIONS		FASTENERS		EDUCATION		ELIMINATIONS		CONSOLIDATED	
	1999	1998	1999	1998	1999	1998	1999	1998	1999	1998	1999	1998
\$'000	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$
Sales to outside customers	-	-	2,281	4,368	4,266	-	298	-	-	-	6,845	4,368
Other revenue	90	86	41	60	5	-	1	-	-	-	137	146
Inter-segment revenue	315	-	-	-	-	-	-	-	(315)	-	-	-
Research & Development												
Syndication revenue												
▪ Contract revenue	-	-	373	1,912	-	-	-	-	-	-	373	1,912
▪ Interest income	-	-	1,463	1,415	-	-	-	-	-	-	1,463	1,415
<b>Total revenue</b>	<b>405</b>	86	<b>4,158</b>	7,755	<b>4,271</b>	-	<b>299</b>	-	<b>(315)</b>	-	<b>8,818</b>	7,841
Segment operating profit/(loss)	<b>(97)</b>	(94)	<b>767</b>	1,379	<b>857</b>	-	<b>136</b>	-	<b>(315)</b>	-	<b>1,348</b>	1,285
Unallocated expenses											<b>250</b>	-
<b>Operating profit after income tax</b>											<b>1,598</b>	1,285
Segment assets	2,419	1,896	1,867	1,549	7,787	-	2,232	-	-	-	14,305	3,446
R & D Syndication assets	-	-	16,042	15,772	-	-	-	-	-	-	16,042	15,772
<b>Total assets</b>	<b>2,419</b>	1,896	<b>17,909</b>	17,321	<b>7,787</b>	-	<b>2,232</b>	-	-	-	<b>30,347</b>	19,218

The companies in the consolidated entity operate predominantly in Australia

## **GARRATT'S LIMITED AND ITS CONTROLLED ENTITIES**

### **Appendix B**

#### **Principal Activities**

The principal activities of the economic entity during the period were: investment banking; the design and manufacture of multi-channel voice logging recorders and other telecommunication products; the manufacture, import and sale of fasteners; and the provision of training and education services.

#### **Investment Banking**

While the Company continued to seek investment banking opportunities, surplus funds were invested in bank deposits.

#### **Telecommunications**

Electrodata Pty Limited's contribution during the year was not as high as it was in the previous year due to the maturing of the 1997 contract to supply a large number of recorders to a leading telecommunications company in Australia. The recorders sold were the 'Maxitrac', and the 'Digitrac 2000' released during the year.

With the finalisation of the Research & Development Syndication in June 1998, Electrodata Pty funded all its research and development directly.

#### **Fastening**

The business and assets of Premier Fasteners Pty Ltd. was acquired by a fully owned subsidiary of Garratt's Limited, Savanite Pty Limited, in October 1998. Savanite Pty Limited subsequently changed its name to Premier Fasteners Pty Limited. This company made a substantial contribution to profitability even though it was only part of the Group for 8 months.

#### **Education**

Academies Australasia Pty Limited (previously called Prybron Pty Limited), wholly owned by Garratt's, acquired Clarendon Business College Pty Limited in April 1999 and Supreme Business College Pty Limited in June 1999. The Education Group also made a significant contribution to the profitability of the Group.

#### **Convertible Notes**

In February 1999, \$5,230,934 (before issue costs) was raised through the non-renounceable one-for-two rights issue of Unsecured Convertible Notes. Noteholders received the first interest payment of 5.03 cents in June 1999. The next payment, due in December 1999, is 6 cents.

#### **Share Issues**

In October 1998, 1,684,211 new shares were issued as part payment for the purchase of Premier Fasteners Pty Limited while in April 1999, 228,300 new shares were issued as part payment for the purchase of Clarendon Business College Pty Limited. In December 1998, 1,000,000 new shares were issued for cash at \$1.10 each.

#### **Tax**

The Company has recognised a future income tax benefit on part of the tax losses and timing differences not previously brought to account. The tax effect of the tax losses taken to account is \$573,205.

---